

**Enith Martin Williams**  
**Kingston, Jamaica/New York, NY**

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International business and financial professional with more than 30 years of experience working in the United States and the Caribbean with a range of private, governmental, and non-profit organizations and enterprises including significant entrepreneurial and start-up initiatives. Possess an exceptional combination of creative and analytical talents and a results-proven ability to apply innovative ideas, conceptualize, and lead enterprises with a record of propelling enterprises to next-level success.

## **HIGHLIGHT OF PROFESSIONAL EXPERIENCE**

### **Founder and Managing Director, Reparations Finance Lab, New York, NY - 06/15/2021 - present**

Conceptualize and launch the Reparations Finance Lab which aims to engage the global capital markets to deliver capital to the individuals, communities, and nations harmed by the legacy of the Transatlantic slave trade, colonialism, and present-day racial exclusion that has resulted in a measurable global Black-White wealth gap. Conduct research and develop policy documents and publications to demonstrate the need to apply a reparative lens to direct catalytic capital to close the racial wealth gap. A team of six senior fellows has been engaged in designing capital market instruments and interventions that would deploy blended finance to address the wealth destruction in communities impacted by redlining. These instruments aim to create reparative mortgage instruments that would be distributed by the private capital markets to these communities. Other explorations are to develop market approaches to address high debt levels of nation-states with a history of Colonialism; as well as sustainable win-win business opportunities in financial services, technology, energy, food and wellness, media and entertainment, and social impact global to African descended individuals and communities.

### **Consultant/Investor and Entrepreneur - Kingston Jamaica and New York, NY, 2010- present**

Consultant to a wide range of clients in the public and private sectors developing business plans, authoring annual reports, conducting strategic research, and preparing market intelligence reports using statistical and financial modeling to provide evidence-based recommendations and business strategies. Consulting engagements include local on an IADB-funded project to develop an investment conference for the government of Jamaica in conjunction with Jampro the trade and investment promotions agency for the GOJ. Senior Fellow with 17 Asset Management, an SDG Impact Investment Fund, contributing to an investment report and co-led the effort to convene a global investment conference, The Case for SDG Investment in the Caribbean. The conference attracted more than five hundred participants from around the globe. Served as interim CEO/Chairperson of Elatus Capital Advisors, a Caribbean investment fund, incorporated in the Bahamas. As an investor, I have deployed my capital to a range of start-up and early-stage technology ventures including Fin-tech and Blockchain products.

### **PetroCaribe Development Fund, Kingston, Jamaica, 2016-2018**

Consultant and Executive in the Office of the CEO over several years, including the period of transition, (summer 2018-March 2019), where the assets - (USD 500 million) as well as its liabilities, and management were transferred to the Ministry of Finance and the Public Service.

**138 Student Living, Key Member of the Enterprise Transaction Team and Member of the Projects Sub-Committee of the Board, Kingston, Jamaica, 2015-2018**

138 Student Living, is the first purpose-built student housing company in the Caribbean using an innovative Public-Private Partnership (PPP) model structured using a Concession Agreement with the University of the West Indies to design, build and operate 1,584 dorm rooms. My day-to-day activities included working with our financial and legal advisors to develop the business plan, engage with the architectural and design team, and seek approval from the relevant government agencies to gain approval for the development. Directly responsible for market research and due diligence to satisfy the requirements of our financial partners who took the company public with a listing on the Jamaica Stock Exchange. The company is now majority-owned and operated by one of the largest pension and investment companies in Jamaica. As a member of the enterprise development team participated in the economics of the project which was valued at JMD 5B at project close. The initial mandate with the University of the West Indies was broadened to include the renovation of legacy Halls of Residence and the creation of additional rooms to meet the demand of students. Member of the Concessions Sub-Committee of the Board that worked to explore and develop similar projects throughout the Caribbean.

**Barita Investment Limited, Board of Directors and member of the Audit Committee, Kingston, Jamaica, 2014-2018**

Elected to the Board of Directors and served on the Audit Committee of one of the oldest publicly listed stock brokerage and investment houses in Jamaica. Responsible for representing the interest of the shareholders and with the other 7 members of the Board setting financial and operational goals and objectives for the senior management team. Monitored the operations of the firm in monthly board meetings and reviewed and signed off on audited quarterly and annual reports filed with the regulators - the Jamaica Stock Exchange, the Financial Services Commission, and the Bank of Jamaica. During my tenure, the firm increased revenues and profits yearly and maintained a record of never missing a dividend payment to our shareholders. Re-elected to the Board for three consecutive 2-year terms, until the company was sold for a record dollar amount which represented a substantial premium on the share price.

**MERRILL LYNCH & CO., International Banker, and Financial Advisor- Global Wealth**

**Management Division, New York, NY, 2013-2018** Licensed securities professional holding Series 7, 63, and 66 licenses. Developed and managed a portfolio of investments for clients in the USA and the Caribbean products including - project financing for infrastructure, sovereign debt issues, and banking activities to facilitate cross-border transactions including credit facilities. Met and exceeded personal financial targets set by the sales manager to include several large transactions including a USD 250 million mandate to finance the development of the Falmouth Cruise Ship Pier in Jamaica.

**Institutional Investment Magazine, New York, NY, Manager, Conferences 2003-2005**

Institutional Investor is a leading international business-to-business publisher focused on international finance. The company publishes a range of newsletters and research reports while also offering seminars, conferences, and training courses for capital market practitioners. Responsible for market development and audience participation in emerging markets

**Jamaica Promotions Agency, (JAMPRO), Manager, Communications Kingston, Jamaica 2000-2002**

Responsible for the marketing, communications, and public relations portfolio for this government agency with responsibility for promoting Jamaica's trade and attracting Foreign Direct Investments. Supervised a staff of five professionals to develop promotional materials, write speeches for senior officials of the firm including the President, and issue press releases and other information to the public. Collaborate with stakeholders across the private and public sectors to identify companies and sectors to be included and presented at relevant trade shows globally. Prepared and provided communications and public relations materials to support Jampro offices in major cities around the world including New York and London.

**Planning Institute of Jamaica (PIOJ), Special Assistant to the Director-General/Acting Director Publications. Kingston, Jamaica 1996-2000**

The Planning Institute of Jamaica, an agency of the Ministry of Finance of Jamaica, and is the foremost planning agency of the government and seeks to coordinate the planning and development of policies and programs for the sustainable development of Jamaica. In my role as the Special Assistant to the Director General, I supported him in his portfolio responsibilities on special assignments such as the physical relocation of the organization following a reclassification and restructuring exercise that reduced the staff complement by more than 30 percent.

**The New York City Housing Partnership, Program Manager, Neighborhood Entrepreneurs Program, New York, New York, 1990- 1992 – a model project of Nelson**

Rockefeller sought to bring the New York City private sector, (financial and business), with the public sector, (city government and state and federal agencies), to address critical social and economic problems facing the city.

**Edna McConnell Clark Foundation, Program Assistant New York, New York, 1989-1991 –** A private philanthropic foundation with assets of over three billion dollars dedicated to reducing poverty and homelessness and providing pathways for economic empowerment and entrepreneurship to the most economically marginalized throughout New York City.

**EDUCATION AND TRAINING****Williams College, Williamstown, Massachusetts**

B.A. Political Science

**University of the West Indies, Mona, Department of Government, (Specially Admitted Student, Junior Year Abroad).**

**Fordham University Graduate School, New York, New York**

**New York Institute of Finance, New York, New York**

Professional Certification in Finance and Non-profit Management

**Levin Institute for Entrepreneurship, State University of New York, New York**

**BOARD MEMBERSHIPS AND AFFILIATIONS -Past and Current**

**Van Cortlandt Park Conservancy /Van Cortlandt Park Alliance, Bronx, New York, (2009-2012)**

**Founding Director.** The Conservancy works in close partnership with the New York City Department of Parks & Recreation to preserve, support, and promote the recreational, ecological, and historical value of this 1,146-acre Regional Park

**Director Export-Import Bank of Jamaica, Kingston, Jamaica (2012-2017)** -Member of the Audit and Governance Committee.

**United Way of Jamaica, Kingston, Jamaica (2019-2023) Director, and Chair of the Finance and Administration Committee.** United Way is a global nonprofit organization dedicated to leading initiatives to positively impact the lives of the most vulnerable citizens in the more than ninety countries where they are present),

**Downtown Kingston Music Theatre, Kingston, Jamaica, Founder and Executive Director, Kingston, Jamaica., (2017-2022),** Conceptualized and developed this social intervention project in 2016, to serve youth living in the most socially and economically challenged neighborhoods in downtown Kingston. Have raised funds and are now in the process of constructing a first-of-its-kind state-of-the-art, Performing and Community Center to house the project.

**Wattle and Red Earth Collective, (WARE), Kingston, Jamaica, (2018- present)**Founding Director of this nonprofit dedicated to preserving Jamaica's oldest buildings constructed of Wattle and Daub and Spanish Wall.

Environment

**Kingston Creative, Kingston Jamaica,(2019-2023)** Kingston Creative is a nonprofit arts organization with a vision for Kingston to be recognized as a Creative City. KC seeks to enable Caribbean creatives to succeed so that they can create economic and social value, gain access to global markets, and have a positive impact on their local communities.