

Remi Duyile
Upper Marlboro, MD 20774

SUMMARY

Over 35 years of combines experience, and accomplishment as an international executive leader and project manager with a proven record of innovation, effective communication, and ability to enhance team performance and deliver results. I can deliver diverse talent with setting strategies, team building, and community sales. I have successfully achieved relationships with outreach international organizations and providing capacity structure. Over 600 financial portfolios for high net worth companies in the finance institution. I have a strong ability in implementing excellent judgment, commonsense, and problem resolution techniques.

EDUCATION

Bowie State University , Expected December 2026. Doctoral Candidate in Educational Leadership	Bowie, Maryland
University of District of Columbia , Graduated May 1987. Master of Business Administration in Business.	Washington DC, MD
University of District of Columbia , Graduated May 1986. Bachelor of Science(BA).	Washington DC, MD

SKILLS

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| ▪ Community Advocacy | ▪ Keynote & Motivational Speaker | ▪ Public Relations & Communications |
| ▪ Community Development | ▪ Lobbying Services | ▪ Strategic Planning |
| ▪ Cultural Competency | ▪ Process Improvement | ▪ Wealth Management |
| ▪ Entrepreneurial Management | ▪ Procurement Services | ▪ Workforce Development |
| ▪ Financial Advisor | ▪ Project Management | ▪ Life Coaching |
| ▪ Women Empowerment | ▪ Youth Empowerment | ▪ Loan Origination |

WORK & LEADERSHIP EXPERIENCE

February 2022 – Present	Bowie State University- School of Business	Bowie, Maryland
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Student Engagement & Internship Coordinator

- Developing and managing internship programs that provide students with valuable work experience and career development opportunities
- Building and maintaining relationships with employers, community partners, and academic departments to identify and secure internship placements
- Planning and organizing student events and activities that foster student engagement, learning, and leadership
- Collaborating with other student services and campus organizations to create a vibrant and inclusive student community

August 2019 – Present	Bowie State University- School of Business	Bowie, Maryland
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Adjunct Professor of Finance

- Selecting and compiling tests, assignments and/or online discussion exercises that permit measurement of performance relative to standardized learning objectives
- Coordinate courseware and curriculum with academic department chair
- Reviewing any textbook and other courseware changes with the academic department chair and other full-time faculty teaching the course
- Teaching the assigned class in accordance with learning objectives and session plan outlines specified by the Connect higher Education. Evaluate Student Performance
- Administer evaluations of student performance based on course deliverables and course rubrics

April 1999 – Present

Image Consulting Group

Hyattsville, Maryland

President

- Specialize in facilitating trade between Africa and the United States by providing a variety of services to foreign manufacturers interested in penetrating emerging market, as well as African manufacturers and producers seeking to expand their market beyond the shores of this great continent
- Assist partners by facilitating the employment of foreign trained Africans to fill strategic employee gaps within their organizations
- Provide culturally competent training and programs to corporations and government agencies
- Provide lobbying services to align businesses locally and internationally
- Help small and medium scale enterprises become efficient in its operations, finances and growth strategies
- Assist clients through the basic steps of running an SME inclusive of an established business plan
- Host several events and annual conferences to bring present and prospective business entrepreneurs together for cooperative collaborations through leadership and management training
- Provide opportunity for communication development in public speaking

May 2007 – Present

Legacy Premier Foundation

Hyattsville, Maryland

Founder & CEO

- Initiate and direct the development of the organization's strategy
- Develop empowerment programs aimed at mentoring and assisting our youth and women in low-income communities in the Washington Metropolitan area
- Create presentations for various internal and external stakeholders, facilitate meetings and discussions aimed at source funding for various community empowerment initiatives
- Organize events to enhance the skill set of program participants in the areas of leadership, career, and professional development
- Promote the empowerment of women in the areas of leadership and entrepreneurship

Jan 2021 – July 2022

State of Maryland Delegate

Maryland, USA

Candidate

- Organize community developmental programs to help enhance the skill set of community participants in the areas of leadership, career, and professional development
- Conduct fund raising programs to help give back to the community
- Coordinate training for small business owners

Oct 2022 – Present

Oak Creek HomeOwners Association

Maryland, USA

Vice President

- Raise and collect the assessment
- Approve repairs and improvements
- Hire contractors
- Select managers and employees and set their salaries
- Adopt the annual budget
- Adopt or change rules
- Enforce rules against members in violation

Mar 2020 – June 2021

8A Business Development Program

Maryland, USA

Small business Opportunity Specialist

- Provides guidance to small businesses to aid in development of small business principles and strategies to enhance their ability to compete successfully for both 8(a) and non-8(a) contracts
- Conduct training to small business eligible to apply for the 8(a) program and other SBA contract certification and business development programs
- Provides guidance to small businesses to aid in development of small business principles and strategies to enhance their ability to compete successfully for both 8(a) and non-8(a) contracts

- Conduct training to small business eligible to apply for the 8(a) program and other SBA contract certification and business development programs
- Coordinate with the Office of Government Contracting Business Development as appropriate to meet compliance requirements
- Provide advice, counsel and guidance in the areas of marketing to federal government and contract administration
- Provide written guidance to small businesses to aid in development of small business principles and strategies

Mar 2010 – Dec 2014

Ondo State Government

Ondo, Nigeria

Senior Special Adviser to Governor on International Relations and Diaspora Affairs

- Represent and promote the commercial interests of Ondo state government in Europe, Asia, Middle East, Africa, Canada America, (including Latin America) and the Diaspora.
- Liaison with International Agencies and Institutions to open windows of opportunities, for collaborative ventures, with Ondo state government and Nigeria at large.
- Explore avenues for international funding and technology transfer/support, for domestic projects and programs in Ondo state, Nigeria
- Act as roving ambassador and commercial attaché for Ondo state government at all international events
- Continuously identifying areas of Diaspora-interest in the domestic economy, with particular focus on value-addition to on-going programs of MDAs in the state.
- Highly involved in the historic Sister State liaison between Ondo State of Nigeria and the State of Maryland, USA.

Dec 2003 – Feb 2010

Premier Mortgage Solutions

Hyattsville, Maryland

Chief Executive Officer

- Visualized and communicated tasks to team members
- Issued regular team self-assessments to monitor progress towards established vision
- Developed and implemented marketing and sales strategies
- Developed the budget and identified funding projects to support the company's vision
- Managed client accounts through customer relations management, meetings, and exceeding sales quotas
- Established and maintained positive relationship with lenders, employees, and clients
- Established and implemented recruitment mechanism for new clients
- Engaged in professional development to learn about new products and to enhance selling skills
- Development processes and procedures for the employment and termination of employees

July 1997 – Nov 2003

Bank of America

Greenbelt, Maryland

Vice President/Mortgage Account Executive

- Engaged in selling company products and services to external customers
- Developed, grew, and maintained markets for products and services
- Engaged in varying levels of account/client management
- Developed sales strategy, marketing plans, revenue targets, profit/loss forecasts, set policies, and performed traditional management duties Coordinated community outreach efforts

September 1993 – July 1997

Bank of America

Greenbelt, Maryland

Consumer Banking Officer/Banking Center Manager

- Managed day-to-day operations of several branch offices
- Supervised 10-20 customer service representatives, loan officers and tellers in each branch office
- Interviewed, hired, trained, motivated and evaluated performance of all employees
- Ensured high level of customer service
- Developed and implemented marketing plans to increase retail sales and consumer base
- Developed sales standard and goals for branch personnel
- Developed, managed and monitored annual operating budgets
- Consistently scored 94% or higher for branch operations determined from mystery shoppers ratings
- Exceeded branch sales goals for 1995 and 1996

July 1987 – September 1993

Bank of America

Bethesda, Maryland

Assistant Vice President/Relations Manager

- Effectively managed the banking center which led to the bank being ranked in the top five banking centers for sales within the Mid-Atlantic region
- Maintained high visibility in the community through participation in local civic organizations, including the Chambers of Commerce
- Conducted career fairs at colleges across the nation and local recruiting events

CERTIFICATION

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| ▪ Long and Foster Training Institute | 1995 |
| ▪ Real Estate training course | |
| ▪ Dale Carnegie Training- Effective Speaking | |
| ▪ American Institute of banking | |
| ▪ Treasures of hidden needs | 1993 |
| ▪ Bank of America Management Associate Program | 1990 |
| ▪ Mortgage Loan origination license | 2021 |

PROFESSIONAL MEMBERSHIP, AWARDS AND AFFILIATIONS

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| ▪ Long and Foster Training Institute | 1995 |
| ▪ Ambassador for peace- Universal peace federation of the United Nations | |
| ▪ Featured in the world book of greatness | 2021 |
| ▪ Bank of America National Customer Experience Leadership Award, | 1998 |
| ▪ Chair, Census 2010 Complete Count Committee. 2009 – | 2010 |
| ▪ Chair, Montgomery County African Affair Advisory Group. 2008 – | 2009 |
| ▪ Board of Director, Prince Georges Chamber of Commerce. 2004 – | 2009 |
| ▪ Board Member and Treasurer, African Business Owners Forum, Inc. 2003 – | 2010 |
| ▪ Board Member, Sisters 4 Sisters Network, Inc. | |
| ▪ Board Member, Jesus House, DC | |
| ▪ Advisory Council Member, Leadership Initiatives | |
| ▪ Advisory Board Member, Mentoring International | |
| ▪ Member, Small Business Advisory Council for Congresswoman Donna Edwards. 2010 – | 2016 |
| ▪ Member Continental Who's Who | |
| ▪ Member of the Forbes Coaching Council | |
| ▪ Member, World Trade Center Institute | |
| ▪ Member, National Black MBA | |
| ▪ Member, Wambia Capital | |
| ▪ Member, National Speakers Association-DC | |
| ▪ Member, EDAC-Morgan State University | |
| ▪ Member, Les Brown Platinum Speaker Network | |
| ▪ Member, Montgomery Chamber of Commerce | |
| ▪ Member, Maryland Democratic Party, Continental African Leadership Council | |
| ▪ Member, National Coalition of 100 Black Women: Prince Georges Chapter | |
| ▪ Member, United States Chamber of Commerce, | 2003 – 2010 |
| ▪ Member, National Coalition of 100 black women in the U.S.A | |

NOMINATION AND RECOGNITION

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| ▪ Top 100 MBE award winner | 2009 |
| ▪ 2010 Smart CEO Award | |
| ▪ Honorary Doctor of Humane Letters | 2013 |

REFERENCES

- Available upon request